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2015

PROGRAM GUIDE

VERMONT

TECH JAM

NINTH ANNUAL

October 23 & 24

FRI. 10 A.M.-5 P.M. & SAT. 10 A.M.-3 P.M.
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It's Tech Time!

October in Vermont is all about fall foliage, ski swaps, Halloween parties and — Tech events? Boy, Peter Shumlin made it official: on the first time three years ago with a proclamation. From the 24-hour HackVT to the Woodstock Digital Media Festival, from the Big Maker series at Burlington's Generator to the Vermont Tech Jam, it's **Tech Month in Vermont**.

The flurry of a trinity has attracted another player. This year's Tech Jam is sharing the Sheraton with the International

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chapter of the Institute of Electrical and Electronics Engineers. The professional organization for engineers hosts conferences all across the globe, this is its first at ever in Vermont.

The IEEE was eager to collaborate with the Tech Jam. Its members will peruse the Tech Jam job fair and expo, which this year includes **more than 60 exhibitors** along with a K-12 Student STEM Showcase,

a cardboard pinball "art-code," a **recruiting session with some of the area's largest tech employers** and demos from IEEE sponsors.

Tech Jam attendees are welcome to sit in on free **keynotes and panel discussions** at the IEEE event.

The only problem with this collaboration? It'll be difficult to see everything in just two days.

None of these events existed back in January 2008, when a coalition of public- and private-sector partners started the Tech Jam. But word has since gotten out that Vermont is home to a **growing number of tech companies** that don't alter the state's bucolic, rural character and they're creating jobs that pay well.

The Jam is an opportunity to learn more about the ideas, entrepreneurs and institutions that are driving that growth. And it's not just for job-seekers — students, parents, community leaders, journalists and elected officials — welcome too. There's no better place to get a glimpse of Vermont's future.

You might not be able to see everything, but it's worth a try.



GREEN MEANS GO!



Exhibitors with name tags sporting **green stickers** represent companies that are actively recruiting employees. Likewise, attendees can wear **green stickers** to indicate that they are looking for a job!

Innovation Thrives Here.



Technology is our passion. Empowered people are our energy. And a vibrant community rich in entrepreneurial spirit is our inspiration.

Dealer.com is proud to present the 2015 Vermont Tech Jam. We believe in nurturing talent, local and in-region, in the development of technology skills right here in our own community. We look forward to gathering with

Vermont's most innovative companies to celebrate the thriving local tech industry, and discuss the many career opportunities available at Dealer.com. Check out dealer.com/vermont to learn more.

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Talk with 60+ exhibitors.

Dozens of Vermont's fastest-growing and most innovative companies are exhibiting at the 2015 Tech Jam. That includes large employers such as UVM Medical Center, National Life Group and Vermont Energy Investment Corporation and growing startups Designbook, Sals Ahead Innovations and Geometric Systems.

FRIDAY, OCTOBER 23, 10 A.M.-3 P.M., AND SATURDAY, OCTOBER 24, 10 A.M.-3 P.M., EXHIBITION FLOOR

Meet the coders, scientists and entrepreneurs of tomorrow at the Student STEM Showcase.

The Vermont Agency of Education recognizes this rotating display of science, technology, engineering and math projects from K-12 students across Vermont. Participating schools include Burlington's Integrated Arts Academy, Williston Central School, Mount Abraham Union High School, Windsor High School and Richmond Middle School, part of Vermont's interstate school district in Haverhill, NH.

FRIDAY, OCTOBER 23, 10 A.M.-3 P.M., AND SATURDAY, OCTOBER 24, 10 A.M.-3 P.M., EXHIBITION FLOOR

Attend sessions at the IEEE conference.

Burlington's first-ever international conference on the Edge of Innovation for Smarter Cities features numerous high-level sessions with technical experts from Apple, Xilinx and MathWorks. Registration to attend the online IEEE conference will cost nonmembers \$249. But the keynote and panel discussions are free. Topics for these include "Scientific Advancers Enabling Power and Energy Innovations for Smarter Cities" and "Interoperability of Medical Devices for Critical Care." On Friday at noon, BTU Ignite executive director **Mike Schilling** announces the BTU Ignite Asia Challenge, a competition to produce next-generation internet ads. **Dan Cerna**, senior advisor for innovation policy at the White House Office of Science and Technology Policy, speaks Saturday at noon.

Find a complete schedule — and preregister for free talks in advance — at the conference website: sites.iese.org/ieee/

FRIDAY, OCTOBER 23, 9 A.M.-5 P.M., AND SATURDAY, OCTOBER 24, 9 A.M.-5 P.M., UPSTAIRS FROM THE TECH JAM.

TECH JAM 2015 TO-DO LIST

Dive into the Tech Tank.

Victoria Taylor, former director of talent and communications at Perich, is bringing her experience coordinating thousands of Q&As (known as "AMA" — for Ask Me Anything) with people from astronauts to scientists, actors to rockstars to the Tech Tank experience.

She recently joined New York City-based **WkWork** as their director of digital community and she's also helping to host an upcoming series of digital voices in innovation being produced by Vermont PBS. She'll be leading her interviewing and moderating skills to the Tech Tank as series of short talks with groundbreaking local innovators, including:

- **Berry Flettle**, UVM College of Medicine professor and CEO of THINKind, a benefit corporation developing mobile diagnostic tools for deployment among health care workers in developing countries
- **Dave Porcillo**, founder of Perich. Experts whose penetration testing and cyber-safety tests are used by government agencies and Fortune 500 companies
- Product manager **JP Ishak** and content marketing manager **Carek Fillion** of Logic Supply, a South Burlington company whose industrial computers withstand the most extreme environments
- Green Mountain Power's director of generation and renewable innovation **John Contagayev**, explains the utility's role in the state's home battery partnership with Tesla
- Middlebury College student **Trenton Sequen**, 16, CEO and founder of JayRide, an app that detects users from picking up their smartphones while driving

FRIDAY, OCTOBER 23, 3-3 P.M., EMPHRETHETON

Play games.

Meet the GameLab in the lobby, where the staff of Burlington-based **GameTheory** are on hand to assist as attendees that illustrate the principles behind video game design. On Friday, Tech Jam attendees can play physical and digital versions of various games. On Saturday, attendees can play games created during a recent Game Jam and vote for their favorites.

FRIDAY, OCTOBER 23, 10 A.M.-5 P.M., AND SATURDAY, OCTOBER 24, 10 A.M.-3 P.M., LOBBY

Try your hand at the Pinbox 3000 Vermont's redesigned cardboard tabletop pinball system, at the **Cardboard Tech Institute's** Art code. CTI's Pinbox 3000 was recently awarded 10 ribbons of merit at the World Maker Faire in Queens, NY. Launched via Kickstarter, this home game system is now being mass produced locally and is available at pinbox3000.com

SATURDAY, OCTOBER 24, 1-3 P.M., EMPHRETHETON



TECH JAM 2015 DEMOS & PRESENTATIONS



FRIDAY 10/23

10 A.M. - 5 P.M.

Exhibitor floor open

Tech Jam exhibitors include recruiters from some of Vermont's fastest-growing and most innovative companies, admissions staff from local colleges and representatives from training programs and governmental agencies.  sponsors a lot of technology demos.

Exhibitor floor

Student STEM Showcase

K-12 students from across the state present their robotics, coding and 3D printing projects in a showcase coordinated by the Vermont Agency of Education. (See page 10)

Exhibitor floor

GameTheory GameLab

Students of Burlington-based **GameTheory** illustrate the principles behind video game design by inviting Tech Jam attendees to play physical and digital versions of various games.

Lobby

10 A.M. - 2 P.M.

Student field trip time

Middle and high school students visit the Tech Jam and talk with exhibitors.

10:30 - 11 A.M.

Oh, The Places You'll Go! Session #1

Three tech professionals — **Roger Rodriguez**, UX developer at C2; **Jennifer Robbins**, technical assistant to the vice president of semiconductor manufacturing at GlobalFoundries; and **James Thompson**, cofounder of Deft Labs — describe their career paths during this panel discussion moderated by **Pat Seavey** from Champlain College Career Services.

Anyplace theater

11:30 A.M. - NOON

Oh, The Places You'll Go! Session #2

Repeat of Session #1 (above)

Anyplace theater



Mark Brand, Michael Hoopes
and Marguerite O'Brien
of GameTheory

12:15-1 P.M.

**IEEE
Keynote Speaker**

IEEE's International Edges of Innovation for Smarter Cities conference invites Tech Jammers to attend a free keynote presentation. BTV Igite executive director **Michael Schirring** announces a competition to produce next-generation internet apps. **Stephen Barneclough** and **Jeremy Pattee** of Burlington Telecom talk about their fiber network. Space is limited; pre-registration required.

1-3 P.M.

Tech Tank

This series of short talks showcases Vermont tech companies and entrepreneurs with big ideas. It's moderated by Vermont PBS "InnoVeto" host **Victoria Taylor** and organized with support from the Vermont Department of Economic Development. See full list of speakers on page 5.

App@Theater

3:30-4 P.M.

HackVT Winner Showcase

Beau Camero, **Tyler Ortiz**, **Roger Rodriguez** and **Ian Scott** — the software developers from C2 who won the 2015 HackVT competition — explain their web-based application, *One Day Designed*, for this year's theme, "Hack the Climate." The app measures users' daily energy consumption.

App@Theater

5-7 P.M.

Invitation Only: Tech Jam Awards Mixer

Tech Jam sponsors and exhibitors gather for the announcement and celebration of this year's Tech Jam Innovator and Ambassador award winners.

Countyard



Photo: Courtesy of IEEE

**SATURDAY 10/24**

10 A.M.-3 P.M.

Exhibitor floor open

Tech Jam exhibitors include recruiters from some of Vermont's fastest growing and most innovative companies, admissions staff from local colleges and representatives from training programs and governmental agencies. IEEE sponsors a lot of technology demos.

Exhibition floor**Student STEM Showcase**

Middle and high school students from across the state present their robotics, coding and 3D printing projects in a showcase coordinated by the Vermont Agency of Education (see page 10).

Exhibition floor**GameTheory Game Lab**

The star of Burlington-based GameTheory show a projects designed during a recent Game Jam. Attendees vote for their favorites.

Lobby

10:30-11:30 A.M.

20+ Tech Jobs

Tech Jam sponsors Dealer.com, MyWebGrocer and Novetta are looking to fill more than 20 open positions each. Their recruiters describe the roles and the qualifications required to fill them.

App@Theater

12:15-1 P.M.

IEEE Keynote Speaker

The IEEE's International Edges of Innovation for Smarter Cities conference invites Tech Jammers to attend a free keynote presentation by **White House Office of Science and Technology** Policy's senior advisor for innovation policy **Dan Carlini**. Space is limited; pre-registration required.

Photo: Courtesy of IEEE

App@Theater



5-8 P.M.

Cardboard Teck Instantute's Art-Cade

Ben L. Matchick and Pete Talbot of Cardboard Teck Instantute set up their Perlio 3000 cardboard tabletop pinball systems, which recently won 10 ribbons of merit at the World Maker Faire in Queens, NY.

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These are some of the companies behind the success of the vtTA and Vermont's technology business sector.
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And the Finalists Are...

Each year, the Vermont Technology Alliance presents two Tech Jam awards. The Innovation Award recognizes a company or individual for creating a new product, application of technology or way of doing business. The Tech Ambassador award is presented to an individual or company/organization whose leadership and actions positively represent Vermont as a home for technology business, helping to put it on the map as a place for tech business success.

The judges — IBM fellow **John Cohen**, Commerce Secretary **Patricia Moulton**, Google analytics evangelist **Justin Cutroni** and Seven Days publisher **Paula Roubly** — have narrowed the field to three finalists in each category.

The winners will be announced at the Tech Jam exhibitor reception (invitation only) — sponsored by Dina Knapp McAndrew — on Friday, October 23. Each winner receives a handcrafted robot statue designed by Burlington sculptor John Bricks.

Can't come to the reception?

Check the Tech Jam Facebook page and Twitter feed on Friday night for the announcement of this year's winners.



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INNOVATION AWARD FINALISTS

Logic Supply, South Burlington

Logic Supply is a fast growing, 70 person industrial computer company that designs and manufactures rugged computers for the most challenging industrial environments. Its new PLU30 series of industrial computer enclosures is a major challenge of features and performance. The PLU30 is specifically engineered for rural, extreme temperatures, airborne dust and debris, shock and vibration — conditions industrial computers can't handle. The PLU30 has no fans, vents or moving parts, and measures fewer than 8 inches wide and 2.5 inches high. It can be used and with it in places where most computers wouldn't work or fit. The PLU30 is targeted to be used in applications such as food processing using mobile devices, industrial automation, and data monitoring in the oil and gas industry.

Green Mountain Power, Colchester

On a Mountain Power is getting the most energy, investment in the hands of Vermonters. GMP is the first utility to partner with Tesla. It's getting the Powerwall battery at the end of October. This exciting innovation in battery technology is part of colchester on Green Mountain Power's mission to provide cost-effective, low-carbon and reliable energy solutions for its customers. The Tesla home battery can be paired with small-scale solar such as rooftop panels to store locally generated energy, or it can be used without solar as a battery to store power from the grid. The technology will empower customers to become more energy independent while also allowing GMP to reduce peak demand on the system, providing cost savings to all of its customers.

THINKmd, Burlington

THINKmd is a healthcare innovation company with a mission to expand global access to healthcare. Its medical diagnostic platform called Physical Evaluation and Diagnostic System for Tablets, Children and Newborns addresses the lack of skilled pediatric health workers in countries with limited medical resources. MEDISCN is a simple, easy-to-use mobile assessment, image and education platform designed for minimally skilled users. It increases the user's ability to properly assess, image and treat a child for the most common clinical conditions associated with respiratory death, and it's an empowering tool for health workers as they all work with the software. It can be used on any mobile device with or without a web or internet connection, and is designed to interface with mobile diagnostic devices. The innovative platform is the only clinical severity assessment device being developed in the expensive medical device market and has been successfully tested in the United States, Ecuador, Peru and Bangladesh.

AMBASSADOR AWARD FINALISTS

John Burton, South Burlington

John Burton is the president of Network Performance Inc., which assists Vermont companies with technology management and support services. Burton frequently conducts workshops and seminars in Vermont and speaks to networking meetings about technology topics and trends important to local businesses. He has appeared in Vermont media to discuss computer technology issues. A member of the advisory board of the Vermont Manufacturing Extension Center, he is also on the executive board of the Vermont Chamber of Commerce, and serves as co-chair of the Vermont Council on the Job Work. Burton was recently nominated a three-person special Vermont legislative committee on the use of information technology in state government.

Girl Develop It, Burlington

Girl Develop It was created to share software code in the mission of nonprofit Girl Develop It. The Burlington chapter of this national organization provides an active community for women looking to get ahead in their careers, offering monthly workshops and events, mentorship opportunities and professional and educational resources. GDI has grown its membership to more than 500 during its first year in Burlington, taught more than 320 women how to code, and awarded 50 scholarships to its classes and workshops. GDI's work strengthens Vermont's technology economy by empowering women with vital, affordable and accessible technical and professional skills.

Michael Metz, Burlington

Michael Metz was the impetus behind the creation of Generator, Burlington's well-loved, member-driven maker space. In just its second year, Generator is already playing a key role in the region's entrepreneurial ecosystem. It helps both new and existing makers, many of them tech-based businesses, and has 350 members. Other Vermont communities, seeking their own maker spaces, see Generator as a model. Metz plays a vital role in gathering expertise and in helping the makers to get the "rest of the ground." Generator Inc. and its contributions to business development and job creation in the region would not exist without his vision.

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TECH JAM 2015 STEM

Students in the Spotlight

Meet the next generation of Vermont tech leaders at the **Student STEM Showcase**. The Vermont Agency of Education is highlighting K-12 student projects inspired by the maker movement and the 3D Vermont competition, which invites students to create 3D models of historical buildings. Other projects involve coding, game design and robotics. Students from each school will give a 10-minute presentation on their work during the student field trip time on **Friday, October 23**.

- **Dorchester's Integrated Arts Academy** (10:15 a.m. & 2 p.m.) Students are designing sophisticated apps for a variety of purposes and engaging in maker design challenges.
- **Mount Abraham Union High School in Bristol** (11 a.m. & 12:30 p.m.) Students present coding work and game apps.
- **Windsor High School** (11:30 a.m. & 12:50 p.m.) Students show their winning design from 3D Vermont and describe robotics projects, as well as a coding collaboration with Dartmouth College students.
- **Richmond Middle School in Hanover, N.H.** (noon & 1:15 p.m.) — part of Vermont's interstate school district. Students describe programming and coding in Scratch.
- **Williston Central School** (10:40 a.m. & 1:40 p.m.) Students from the school's Pinbox 3000 design challenge team explain their work.



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HARDWARE AND
CONSUMER GOODS

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★ Logic Supply 42

South Burlington, logicsupply.com

Logic Supply is a fast growing 76 person industrial and embedded computer company based in Vermont with operations in the U.S. Europe and Asia. Logic Supply competes in price oriented long haul (N/A) sales and deep on customer to complex manufacturer to assembly remote security devices and live security medical equipment. Logic Supply has a wide variety of products of rapid computer for the health care industry and helps the power users like innovation in live medical equipment of things.

● Revision Military 45

Essex Junction, revisionmilitary.com

Revision develops and delivers purpose-built products and solutions to support the military and defense. The company was co-founded by veterans, has expanded its base and has built a product and engineering development center in the U.S. for strategic defense and defense industry solutions. Revision has been recognized for its work in defense and defense industry solutions. Revision has been recognized for its work in defense and defense industry solutions.

● Step Ahead
Innovations 25

South Burlington, stepahead25.com

Step Ahead Innovations is a dedicated technology development, system monitoring products and services that enable organizations to enhance their productivity and efficiency. The company is focused on developing and delivering solutions in the cloud, mobile, and social media space. The company is focused on developing and delivering solutions in the cloud, mobile, and social media space. The company is focused on developing and delivering solutions in the cloud, mobile, and social media space.

HEALTH CARE IT

● AllScripts 33

South Burlington, allscripts.com

AllScripts was the most trusted provider of innovative solutions that empower all stakeholders in the health care ecosystem to deliver world-class outcomes. AllScripts is a member of a community of health care organizations and providers that have the largest

community of clients in the health care. AllScripts is able to deliver an integrated platform of clinical financial, compliance and information solutions. AllScripts is able to deliver an integrated platform of clinical financial, compliance and information solutions.

● OpenTemp 51

Wilmington, opentemp.com

Opentemp is a leading provider of cloud-based temperature monitoring solutions for the food and pharmaceutical industries. The company's solutions are designed to provide real-time temperature monitoring and alerts, ensuring compliance with regulatory requirements. The company's solutions are designed to provide real-time temperature monitoring and alerts, ensuring compliance with regulatory requirements.

● University of Vermont
Medical Center 46

Burlington, umc.uvm.edu

The University of Vermont Medical Center is a leading provider of medical services in the state. The center is a leading provider of medical services in the state. The center is a leading provider of medical services in the state. The center is a leading provider of medical services in the state.

● Vermont Information
Technology Leaders 48

Montpelier, vilt.net

Vermont Information Technology Leaders is a leading provider of IT services and solutions in the state. The company is a leading provider of IT services and solutions in the state. The company is a leading provider of IT services and solutions in the state. The company is a leading provider of IT services and solutions in the state.

IT SOLUTIONS

● C2 (Competitive
Computing) 33

Colchester, competitive.com

C2 is a technology firm that specializes in data and analytics solutions. The company is a leading provider of data and analytics solutions. The company is a leading provider of data and analytics solutions. The company is a leading provider of data and analytics solutions.

technology solutions are custom designed to help position clients to compete in an increasingly fast-paced and highly competitive world. For more than 25 years, C2 has worked with leading state business leaders as well as educational and government organizations to deliver award-winning data and analytics solutions. C2 has a proven track record of success in helping clients achieve their business goals.

● Galen Healthcare
Solutions 5

Burlington, galenhealthcare.com

Galen Healthcare Solutions is a leading provider of healthcare solutions in the state. The company is a leading provider of healthcare solutions in the state. The company is a leading provider of healthcare solutions in the state. The company is a leading provider of healthcare solutions in the state.

● SymQuest Group 61

South Burlington, symquest.com

SymQuest Group is a leading provider of software solutions in the state. The company is a leading provider of software solutions in the state. The company is a leading provider of software solutions in the state. The company is a leading provider of software solutions in the state.

MAKERS & MAKER SPACES

Burlington Generator 28

Burlington, generator.com

Generator is a design and fabrication studio in the heart of Burlington. The studio is a leading provider of design and fabrication services. The studio is a leading provider of design and fabrication services. The studio is a leading provider of design and fabrication services.

MANAGEMENT &
INFORMATION SOLUTIONS

● CSL Software Solutions 28

Burlington, cs-software.com

CSL specializes in providing CRM and project management solutions for the pharmaceutical industry. The company is a leading provider of pharmaceutical solutions. The company is a leading provider of pharmaceutical solutions. The company is a leading provider of pharmaceutical solutions.

MEDIR

● Dartmouth Journal
Services 45

Hanover, medir.com

Medir is a leading provider of medical services in the state. The company is a leading provider of medical services in the state. The company is a leading provider of medical services in the state. The company is a leading provider of medical services in the state.

★ Vermont Business
Magazine 25

South Burlington, vermontbiz.com

Vermont Business Magazine is a leading provider of business information in the state. The magazine is a leading provider of business information in the state. The magazine is a leading provider of business information in the state. The magazine is a leading provider of business information in the state.

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CONTINUED ON PAGE 18

TECH JAM 2015 EXHIBITORS

★ JAM SPONSOR
● HIRING

MEDIA

CONTINUED FROM PAGE 17

★ Vermont Public Radio ●

Colchester, VPI and

Unleash supported Vermont Public Radio has been serving the people of Vermont and the surrounding region since 1977. At Vermont, a truly statewide public radio and work. VPR is a hybrid of independent sources for news, music, conversation and much more. For the latest news, analysis, coverage, music and listening, visit www.vpr.org.

MICROTECHNOLOGY

● Creative MicroSystems ●

Windsor, VT, [creative-micro.com](http://www.creative-micro.com)

Creative MicroSystems is a micro- and nano-fabrication and services capability with a small facility. The company focuses on technical challenges from the idea stage through proof of concept, prototyping and pilot production. CMG support is in a staff office capacity.

physics, multidisciplinary advancement in the chemistry, in which chemistry and biology allows a multidisciplinary approach to taking on some problems that allow results in unique interdisciplinary spaces. Solutions and BI while also providing state-of-the-art fabrication and technology support for the implementation of advanced and HT grade 3D and 4D. For example, they're doing things like 3D printing. They are the new kind of Vermont "new and improved" business but instead of making cars or building houses they're doing a lot of things like building light, building silicon, building electronics and moving microelectronics of fluids.

ROBOTICS

Essex Robotics Team 16

Essex, essexrobot.org/student-exhibitors/robotics-club

The high school robotics program of the Essex Robotics Team is a club that play games competitively with other robots. The team is part of FIRST as an organization founded by inventor and global legend Dean Kamen that's dedicated to getting young people excited about using technology to solve problems. They

in the team's sixth season, it competed in the World Championships in St. Louis, Mo. in 2010. They past members have received scholarships and internships that have placed them at such companies. Stop by the Essex Robotics table at the Tech Jam — sponsored by Colander — to check out the team's recent work, make a donation and to see how to get involved with FIRST teams in Vermont.

● GreenSee 11

Richmond, greenseeinc.com

GreenSee is a world leader in integration and control in technology for marine robotics. Developing software and hardware that enables the working robot interface between a people and machine on and under the sea. GreenSee technology gives robotic systems the capability to work autonomously and operate in the field to efficiently communicate with them. The company's business includes commercial integration and control products, research and development and large custom developments for some of the most demanding and complex projects done beneath the ocean. GreenSee is known for its expertise and powerful technology — and the people behind it.

SOFTWARE AND DIGITAL PRODUCTS

● ● Dealer.com 1

Burlington, dealer.com

Dealer.com, a DealerTech Technologies product, provides an integrated platform of an inventory, order, and CRM products that allows businesses and dealers to leverage advanced digital technology and data to better engage and connect with their customers. With offices in Burlington, Colchester, Essex, Middlebury, and Montpelier, Dealer.com provides a deep commitment to the culture of innovation with a focus on health and wellness. One of the most desirable places to work and a valuable partner for economic leaders.

● Evolution HCM Technology/Systems ●

Colchester, evolutionhcm.com

Evolution is a recruiting the way organizations across their most important asset — the people. By combining revolutionary software in a service to design and expert services, Evolution delivers a solution that is all-inclusive, scalable and high value.

Innovate Faster



"Whether it's big data visualization or a new product design, we need a fast network backbone for prototyping. With the Gig Internet BT provides, real-generation applications that were once the stuff of dreams are being created in Burlington."

— Rachel Hooper, Education Coordinator

Innovate Smarter



"Today's marketing is increasingly intertwined with online technology & big data. BT's Web Internet gives us the speed and reliability to embrace the opportunities these new technologies offer. It's a key asset in stewarding our clients' brands intelligently."

— Matt Deeds, Chief BrandTherapist

Innovate Better



"Howard Center's 1800 staff promote the health and well-being of our community through their care and support of people in over 60 locations. BT's lightning fast and reliable services make sure that help is always available, 24 hours a day, 7 days a week."

— Bob Dick, Chief Executive Officer



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◆ Innitopia

Stem, corp innitopics.com

Innitopia is a flexible and robust advanced research platform. Its innovative solutions provide visualization technology and services for the travel and hospitality industries. Innitopia focuses on efficiently analyzing mobile and analytics methods to accelerate and even the most complex level. If you need travel products or both Innitopia has a solution.

◆ MyWebGrocer

Minneapolis, mywebgrocer.com

MyWebGrocer offers the only complete digital experience platform for grocery and consumer packaged goods brands. The platform powers every interaction to engage, reward, and retain grocery shoppers through digital offer campaigns, brand planning and shopping platforms, to enable and visual results. The company offers opportunities for consumer packaged goods brands looking to reach consumers with relevant advertising, promotion and offers throughout their grocery path to purchase. Founded in 1999, MyWebGrocer recognizes digital solutions for more than 150 retailers across the globe, representing more than 10,000 stores and 500-plus major consumer packaged goods brands.

◆ Novetta

Burlington and Boston, Mass., novetta.com

Novetta has more than 25 years of experience in delivering real world solutions in big data analytics, cyber intelligence and social analytics that has led to the development of some of the world's most advanced analytics solutions. With a deep history of providing mission-critical, advanced analytics solutions to a broad security and intelligence agencies, Novetta is empowering corporate customers to find clarity in the complexity of big data and to protect their networks, reduce risk, and make data-driven decisions.

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competitive.com

SOFTWARE AND DIGITAL PRODUCTS

CONTINUED FROM PAGE 18

● Systems and Software ●

Milliken, vmt.com

Systems and Software is an established local firm that designs, builds and implements software for the energy market and property services across North America. SAS makes products that connect energy smart grids, promote water and power conservation and integrate mobile, social media and web analytics. SAS is hiring and looking for self-starters who possess a strong work ethic, thrive in a team environment, where every day brings a different challenge, and love working collaboratively with progressive clients and strategic partners to create great software solutions and business process improvements. In addition to an outstanding benefits and compensation package, the company is an equal opportunity employer that promotes a healthy, workable balance with a focus on employees' personal and professional growth.

● Union Street Media 21

Burlington, unionstreetmedia.com

Union Street Media is an industry-leading provider of websites for the real estate, e-commerce, nonprofit and education industries. Founded in 1999, the company has more than 400 clients. The Union Street Media platform provides tools for website content updates, SEO management, online marketing and website analytics. Combined with a customer-focused approach to service and support, the Union Street Media platform has helped hundreds of companies gain more business and provide better service to their clients. In 2012, Vermont Business Magazine named founder Ted Jaffer one of Vermont's 40 under 40 Rising Stars.

● Vermont Information Processing ●

Colchester, vinfo.com

VIP is a leader in providing innovative business solutions to the beverage industry and has been a Top 400 Franchise. VIP has a longstanding market share of over 50 percent among beer distributors nationally, a growing number of independent Pepsi and Coca-Cola bottlers are using the VIP Beverage System to manage all aspects of their business. VIP also provides data

collection and analysis tools to more than 200 beverage suppliers. VIP is an employee-owned company and its customers are its friends. VIP employs more than 200 individuals and is on a full benefit package.

TELECOMMUNICATIONS INFRASTRUCTURE

Burlington Telecom 37

Surlington, burlingtontelecom.net

Burlington Telecom is Burlington's only 100 percent fiber-optic network, providing information technology solutions for both residential and commercial needs. For its remarkable customer experience, BT provides over 100,000 Fibers of the fastest most reliable service available and delivers symmetrical bandwidth for download and upload. Local customer service is available 24/7. Burlington Telecom strives to deliver state-of-the-art technology to all and is an innovator in next-generation technologies.

● IPNetVoice 42

Colchester, ipnetvoice.com

Established in 1998, IPNetVoice has continually been recognized for the technologies that are driving IP-based communications and next-generation VoIP services. IPNetVoice started out as a small company serving along in Costa Rica and has grown into a communications systems that quickly added IP telephony capabilities. Its staff helps businesses understand and address all aspects of all of communications from voice and video.

to ensure no compromise and enable UC solutions. Working with both Cisco and other best-of-breed applications, IPNetVoice is one of the highest level of communications services.

★ Summit Technologies ★

Windsor, summittechnologies.biz

Summit Technology is an industry-leading wireless networking solutions provider focused primarily on public Wi-Fi environments. When properly deployed, Wi-Fi facilities can be an available educational and service for students and faculty alike. These hot spots are needed as they increase with wireless access directly by digital signage for complete customer engagement. Summit is one provider through its survey network, direct deployment and monitoring and support services. Summit's services are utilized in hospitals, health care, government, airports, retail, corporate, campus and government, special events, and in building outdoor urban centers. Summit includes its leading manufacturers including Cisco, Aruba, Ruckus, Ruckus and Hewlett-Packard.

● YTEL Data Networks and VTEL Wireless 24

Springfield, vermontnet.com

YTEL Data Networks and VTEL Wireless are sister companies with 100+ regional offices and the country's only 100-percent U.S. firm. Locally owned and operated, the company is seeking qualified network engineers and bright innovators interested in people power its networks.

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- Find out about next year's Vermont Tech Jam as soon as it's scheduled!

TECHJAMVT.COM



Happy Tech Month!

October is a special time for tech professionals in Vermont. We're celebrating the month with a special Tech Month newsletter. It's packed with local tech news, events, and opportunities. Sign up for your copy today!

—Emily Dwyer

LOCALS



First Job, Meet Connections

Meet a local tech professional who started their career at a local tech company and is now a successful entrepreneur. Learn how they did it and how you can too.

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EVENTS



Confronting Science at the MIT Media Labs

Join a group of local tech professionals for a special event at the MIT Media Labs. Learn about the latest in tech and how it's being used in the real world.

Learn more

TECH NEWS

Former Burlington Police Chief Michael Geringer Named to Lead RTV 13

As a former police chief, Geringer has a wealth of experience in law enforcement. He is now leading the news team at RTV 13, where he will be responsible for the station's news coverage.

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PROJECT ENGINEERING ASSISTANT

Integrated Technologies, Inc. is a global design, build and consulting engineering firm seeking an individual for our Burlington location who will support our engineering and administrative departments in its efforts to produce, organize and distribute decisions and data.

Primary Duties: Work with Project Mgr/ Sr. Project Assistant to develop/assist in project deliverables, assist engineers with preparation of supplier RFQs and purchase order negotiation, maintain supplier purchase order spreadsheet, compile/maintain supplier quotes and technical data and prepare meeting materials (reports, presentations, agendas).

Qualifications: Strong skills in Word, Excel, Outlook, PowerPoint, Adobe Acrobat. Must (in plus), high school diploma/GED plus minimum two years' experience working in a computerized office environment, thorough knowledge of English usage, spelling, grammar, and punctuation, strong organizational skills, attention to details and accuracy, and ability to work under pressure with team to meet tight schedules.

Strongly desire candidates who have worked with engineering firms, construction companies, architectural firms or similar who understand engineering terminology, tasks, etc.

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The University of Vermont
COLLEGE OF ENGINEERING
& MATHEMATICAL SCIENCES

LECTURER FACULTY POSITION IN COMPUTER SCIENCE

Department of Computer Science
The University of Vermont

The College of Engineering and Mathematical Sciences at the University of Vermont (UVM) invites applications for a full-time non-tenure track lecturer in Computer Science for a Fall 2016 start date. We seek a highly motivated candidate with strong computer science education credentials who can teach a variety of required undergraduate courses as well as developing innovative course offerings in this rapidly changing field. Qualifications for this position include an M.S. or Ph.D. in computer science or a related field and a demonstrated commitment to educating the next generation of computer scientists.

Prior experience in teaching undergraduate-level computer science is highly desirable, as is prior experience or willingness to teach in hybrid or online formats. The successful candidate will be expected to teach a typical course load during each of two semesters per year. A modest amount of service and academic adequacy also expected. The appointment period is 9-months per year, but opportunities for teaching additional semester courses may be available for additional compensation. UVM offers generous benefits packages, including health, dental, retirement contributions and tuition remission.

Founded in 1791, the University of Vermont is consistently ranked as one of the top small public universities in the United States. The University is located in Burlington, Vermont, rated as one of the best small cities in America.

The College of Engineering and Mathematical Sciences is especially interested in candidates who can contribute to the diversity and excellence of the academic community through their teaching and/or service. Applicants should address how they will further this goal in their cover letter.

Applications must be submitted online at: uvmjobs.com (position number 00023160). Applicants should provide a cover letter that highlights expertise and teaching experience, a current CV and the names of three references. A background check will be conducted on the final candidate. Evaluation of applications will begin December 15, 2015, and continue until the position is filled. Please address any questions about this position, or the application process, to: caresearch@coms.uvm.edu.

The University is an affirmative action/equal opportunity employer and welcomes applications from women and underrepresented ethnic, racial and cultural groups and persons with disabilities.

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iSystems, LLC is a Supporter of the 2015 Tech Jam!

iSystems, LLC is the developer of a robust Human Capital Management software, called Evolution HCM. What is Human Capital Management? Stop by our booth to learn more!

Also, ask about our high-tech career opportunities. Below are just a few of the current job openings. To see a full list of job openings, please visit www.evolutionhcm.com/about-us/careers

- Program Manager
- Developer
- Junior Database Engineer
- Solutions Architect
- Senior Business Analyst
- Junior Developer

Mark Your Calendars for the Tech Jam

Friday, October 23rd from 10:00am to 5:00pm

Saturday, October 24th from 10:00am to 3:00pm

Sheraton Burlington Hotel & Conference Center
870 Williston Road
Burlington, VT 05403



BROWSE AND POST TECH JOBS: SEVENDAYSVT.COM/JOBS

EXHIBITION MAP



* Entrance to the Sheraton Burlington Conference Center is behind the hotel.

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BrandTechnology	23
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